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Selling Santa Barbara: Inside Story of a Broker's Real Life Experiences & What You Need to Know for Your Next Deal!

Garry Gibbs

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Garry Gibbs shares his insights into the art of the real estate profession in making deals happen and in meeting client needs - always with the client's interest first. These insights are based on a broad base of experience with over 35 years in the financial and real estate industries and most notably, hands on experience in investing, sales and management. He has been a Federal Executive and a business owner, licensed for securities and insurance sales, and as a real estate sales agent in Maryland and Virginia. He also was licensed as a Certified Financial Planner in 1995. Since 1998 he has been a licensed real estate Broker in California, and has been a member of the National Association of Realtors. It is this broad base of experience and knowledge that makes his depiction of real life real estate transactions and outcomes most meaningful, in a manner that has not been written and shared before with the buying public.

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